



Stan Blackwell

Director – Customer Service and Strategic Partnerships  
Dominion Energy Virginia

Stan Blackwell is responsible for the management of large customers throughout the Central and Northern regions of Virginia. Additionally, he is responsible for all economic development activities in Dominion's electric service territory. Stan has been with Dominion for 20 years in a variety of leadership roles including the following: Finance, Accounting, Electrical Design, Renewable Product Development, Contract Management, Key Account Management, and Economic Development. Before joining Dominion Virginia Power, Stan spent 9 years in the computer industry with AT&T and NCR in various financial roles supporting competitive sales organizations.

Stan is currently a board member of the Northern Virginia Technology Council, and a past board member of the Central Virginia Better Business Bureau, and the Central Virginia Juvenile Diabetes Research Foundation.

Stan has a Finance degree, an MBA, and holds a CPA license.

## **Experience**

### **Director - Customer Solutions & Strategic Partnerships**

#### **Dominion Virginia Power**

April 2016 – Present

Stan Blackwell is responsible for the management of large customers throughout the Central, Northern, and Western regions of Virginia. Additionally, he is responsible for all economic development activities in Dominion's electric service territories in Virginia and North Carolina.

With a focus on customer service and excellence, Stan's team works to ensure that existing and new customers have safe, reliable electric service at competitive rates with innovative energy solutions to meet customers' changing energy needs.

Stan has three primary roles:

**Key Accounts** – Stan leads the key accounts team, which is responsible for all activity with large industrial, commercial, state and local accounts in the Central, Northern, and Western regions of Virginia. This geographical area contains approximately 1.4 million customers.

**Economic Development** – Stan leads the economic development team in pursuit of attracting new business and investment to Dominion's service territory. This effort includes the attraction of new customers and the expansion of existing customer facilities.

**Customer Service Analytics** – Stan leads an analytics team providing support to the Customer Service business unit.

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