

Company Name: \_\_\_\_\_  
 Primary Contact Name: \_\_\_\_\_  
 Title: \_\_\_\_\_ Email: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Company Main Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Primary Direct Contact Phone: \_\_\_\_\_ Website: \_\_\_\_\_

Membership in the Northern Virginia Technology Council (NVTC) is company held. There are four categories of membership: **Technology, Startup Technology, Associate and Affiliate**. The annual dues investment is based on which category a company fits into and the total number of full-time employees a company has in the NVTC market region (VA, MD and D.C.) A portion of dues paid to NVTC may be deductible for federal income tax purposes as a business expense, although according to IRS regulations the portion of dues allocable to lobbying activity is not tax deductible and NVTC estimates that 24% of your dues are allocable to the public policy lobbying activities of NVTC and is therefore not deductible.

Please reference the Investment Schedule below to determine the appropriate membership category and annual dues investment.

**Questions?** Call us at 703-904-7878.

## INVESTMENT SCHEDULE

### TECHNOLOGY

A technology company is defined as an entity that derives more than 50 percent of its gross revenue, as certified by its Chief Financial Officer, from the research, development, manufacture or distribution of products that use or embody technology and from technology services directly relating to technology business.

### STARTUP TECHNOLOGY

This category is limited to small technology companies. You are considered a “technology” company under NVTC membership guidelines **noted above**. Your company has have been in business for less than 4 years. You have 1-10 employees in the VA, MD, DC region.

### ASSOCIATE

Associate members provide services such as legal, financial and consulting assistance to the technology business community and include for-profit educational institutions.

### AFFILIATE

Affiliate members are non profit organizations, colleges and universities, and government agencies.

	TECHNOLOGY	STARTUP TECH	ASSOCIATE	AFFILIATE
Employees in Region	Annual Investment	Annual Investment	Annual Investment	Annual Investment
Small: 1-10	\$840	Flat Rate of \$325 per year	\$1,600	Flat Rate of \$1,200 per year
Small/Medium: 11-50	\$1,475		\$2,900	
Medium: 51-100	\$3,000		\$4,900	
Medium/LR: 101-249	\$4,025		\$5,900	
Large: 250-499	\$5,900		\$7,700	
L6: 500-999	\$7,750		\$9,600	
L7: 1000 +	\$9,700		\$10,750	

**\*Please Note:** You are eligible to receive a 20% discount on your total membership if you prepay for three years. Please inquire at [membership@nvtc.org](mailto:membership@nvtc.org) for details.

Membership Type (please refer to the category definitions above and check one):

- Technology    
  Startup Tech    
  Associate    
  Affiliate

Total number of full-time employees in No.VA., Suburban Maryland, and D.C.: \_\_\_\_\_

Total investment amount: \$ \_\_\_\_\_

- Check Enclosed**    
  **Credit Card**    
 MasterCard    
 Visa    
 American Express

Credit Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Cardholder's Name: \_\_\_\_\_ Cardholder's Signature: \_\_\_\_\_

Who may we thank for referring us to you? \_\_\_\_\_