

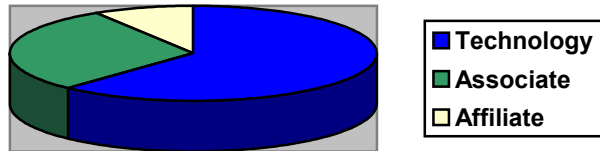


## Fact Sheet

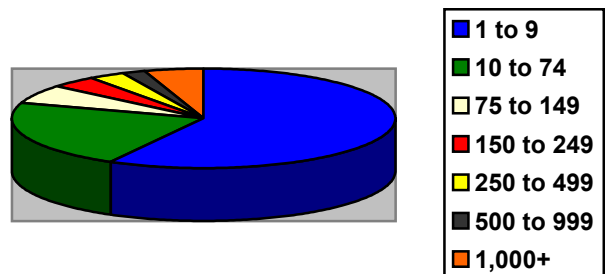
### Who We Are

The Northern Virginia Technology Council (NVTC) is the membership and trade association for the technology community in Northern Virginia and is the largest technology council in the nation. NVTC has about 1,100 member companies employing more than 200,000 employees. Our membership includes companies of all sizes from all sectors of the technology industry, including information technology, software/hardware, Internet, ISPs, telecommunications, biotechnology, bioinformatics, aerospace and nanotechnology, and the service providers that support these companies, as well as universities, foreign embassies, non-profit organizations and governmental agencies.

**Categories of Membership**



**Size of Technology Companies  
(by number of employees in region)**



### What We Do

NVTC is recognized as the nation's leader in providing the region's technology community with top-notch networking and educational events (more than 80 events a year); specialized services and benefits; public policy advocacy at the state level on a broad range of technology, workforce and quality-of-life issues; branding of Northern Virginia as a major global technology center; initiatives in targeted business sectors and in the international, entrepreneurship, workforce and education arenas.

In terms of legislative advocacy, NVTC strives to

- Provide elected officials a clear understanding of the issues that will foster a strong, globally competitive technology community.
- Advocate for policies and initiatives to build and sustain a sophisticated and stable transportation, legal, financial and educational infrastructure to support technology business and technology-based growth and innovation.
- Highlight issues that could limit the burgeoning economic engine of the Commonwealth of Virginia.

(over)

NVTC's "Signature Events" include

- *Tech Celebration: NVTC's Fall Banquet* – Tech Celebration is held each fall and attracts more than 800 technology business leaders, government officials and other dignitaries.
- *Greater Washington Technology CFO Awards* – The Greater Washington Technology CFO Awards is held each summer (this year on June 5) in conjunction with the Maryland Tech Council and with participation by the DC Tech Council.
- *NVTC Hot Ticket Awards* – NVTC Hot Ticket Awards is held each summer (this year on June 27) to celebrate the efforts of entrepreneurial companies and individuals in our tech community who have exhibited that special something that makes them "Hot Tickets."
- *NVTC Titans Breakfast Series* – NVTC Titans Breakfasts are held several times throughout the year to convene the technology community for a networking event highlighted by a keynote speech by a leader from the tech world or beyond. Recent Titans speakers included U.S. Department of Homeland Security Secretary Michael Chertoff, Northrop Grumman IT President James R. O'Neill and Associate Justice Antonin Scalia of the U.S. Supreme Court
- *NVTC Presidential Series* – NVTC has extended invitations to Democratic and Republican presidential candidates to address the region's technology community at future NVTC Presidential Series events. The series began informally with Senator John McCain's NVTC Titans Breakfast speech in September 2006.
- *Fusion Fest* – At Fusion Fest, new members can network and learn about the benefits of NVTC membership in a fun, informal setting.
- *NVTC Golf Tournament* – The NVTC Golf Tournament is held each spring (this year on April 30) to benefit the Equal Footing Foundation.

NVTC committees also host a number of events that cater to specific interest groups within the Council.

The philanthropic arm of NVTC is the **Equal Footing Foundation** ([www.efooting.org](http://www.efooting.org)) that funds, launches and sustains "Computer Clubhouses" in partnership with local governments, businesses and other non-profit entities. The goal of the Clubhouses is to create an equal opportunity environment where youth access the technology and tools they need to compete in a skilled and educated workforce.

NVTC also supports **The Entrepreneur Center @NVTC** ([www.tec.nvtc.org](http://www.tec.nvtc.org)), which mentors new technology entrepreneurs by its Entrepreneur SOLUTIONS and Coaching programs and provides enhanced Web site resources and government contracting teaming resources to the region's community of entrepreneurs.

## Our Leaders

NVTC is led by a 78-member Board of Directors, which includes the Council's officers, board members, chairman emeritus, honorary members and Senior Advisory Board members. The NVTC officers are

**Chairman: John C. Lee, IV**, Lee Technologies    **Secretary: John Love**, AH&T Insurance

**Vice Chairman: Donna Morea**, CGI

**Treasurer: John Mendonca**, KPMG LLP

**Vice Chairman: Jim Duffey**, EDS

**General Counsel: J. Scott Hommer, III**, Venable LLP

**President & CEO: Bobbie Kilberg**, NVTC

**Public Relations Advisor: Doug Poretz**, Qorvis

## Want to Learn More?

Contact Michelle Snyder, NVTC Director of Communications and Public Relations, at (703) 904-7878, ext. 287, or [msnyder@nvtc.org](mailto:msnyder@nvtc.org) or visit NVTC on the Web at [www.nvtc.org](http://www.nvtc.org).