



Fact Sheet NVTC Hot Ticket Awards

- The NVTC Hot Ticket Awards program began in 2002. Previously, the award program was called the “Anti-Establishment Awards.”
- The award categories have evolved through the years. In 2007, NVTC will honor companies in the following categories:
 - **Hottest Bootstrap** – The company that has built a significant presence or shown tremendous growth potential without relying on institutional investors.
 - **Hottest Buzz** – The company or individual who has received the best, or in some cases the most, media coverage and whose name is at the forefront of business discussions around town.
 - **Hottest Exit** – The company that was acquired, merged or went public. Each nominated company was judged based on end results of the “exit” ... does the newly formed company possess a stronger competitive advantage in its targeted market? Was the post-deal transition and potential marriage of corporate cultures as smooth as could be expected? Is the new entity firmly entrenched in a track of success? Did the deal receive positive coverage in the media?
 - **Hottest Management Team** – The “best of the best” of management teams that possess a sound business strategy and approach. The members of these “dream teams” work exceptionally well together, complement each other professionally and have the greatest potential to carry out their companies’ core missions—to the benefit of their employees, customers and investors.
 - **Hottest Venture Capital Deal** – The company that offers the most all-around potential for return on investment: a solid management team, great buzz and a unique, highly marketable product or service to boot.
- In 2007, NVTC also has added a **new** award category, **Hall of Fame**, which honors a company that has been nominated and won numerous Hot Ticket Awards in the past and is a true growth story for the region.
- This year’s awards party will take place poolside at the home of **NVTC President & CEO Bobbie Kilberg**. More than 500 people—entrepreneurs at all stages of their careers, business leaders and other special guests—are expected to attend this fun event for the region’s technology community.
- The Chairman of the 2007 NVTC Hot Ticket Awards is John Hurley, Senior Executive, Venture Pipeline, DLA Piper. John and Steve Winings, Partner, CTPartners, will serve as the emcees for the awards ceremony. CTPartners and DLA Piper US LLP are the “Smoking Hot” sponsors of the 2007 awards program.
- The sponsors of the 2007 NVTC Hot Ticket Awards are:
 - **Smoking Hot Sponsors:** CTPartners and DLA Piper US LLP
 - **Hottest Bootstrap Sponsor:** Silicon Valley Bank
 - **Hottest Buzz Sponsor:** Argy, Wiltse & Robinson, P.C.
 - **Hottest Exit Sponsor:** Ernst & Young LLP
 - **Hottest Management Team Sponsor:** Austin McGregor Executive Search
 - **Hottest Venture Capital Deal Sponsor:** Comerica Bank
 - **Hall of Fame Award Sponsor:** AH&T Insurance

- **Steaming Hot Sponsors:** Bowne Financial Communications; Principal Financial Group
- **Media Sponsors:** Bisnow on Business, *Potomac Tech Wire*, *TechJournal South* and *Washington Business Journal*
- Honorees from past years include:
 - 2006**
 - Hottest Bootstrap - **Avecetra**
 - Hottest Buzz - **WeatherBug**
 - Hottest Exit - **NeuStar**
 - Hottest Management Team - **Deltek**
 - Hottest Venture Capital Deal - **SunRocket**
 - 2005**
 - Hottest Bootstrap - **Abraxas Corporation**
 - Hottest Buzz - **Sourcefire**
 - Hottest Exit - **InPhonic**
 - Hottest Management Team - **N.E.W. Customer Service Companies**
 - Hottest Venture Capital Deal - **Rivermine Software**
 - 2004**
 - Hottest Bootstrap - **RS Information Systems**
 - Hottest Buzz - **i2**
 - Hottest Management Team - **Digital Sandbox**
 - Hottest M&A Deal - **CACI / AMS / CGI Group**
 - Hottest Venture Capital Deal - **Sourcefire**
 - 2003**
 - Hottest Buzz - **ObjectVideo**
 - Hottest Friend of the Entrepreneur - **Century Club of George Mason University and Mindshare**
 - Hottest Management Team - **Integic Corporation**
 - Hottest M&A Deal - **Veridian Corporation**
 - Hottest Venture Capital Deal - **IOMAI**
 - 2002**
 - Hottest Buzz - **Riptech**
 - Friend of the Entrepreneur - **John Sanders**
 - Management Team - **CNSI**
 - New Service or Product Award - **XM Satellite**
 - Staying power - **CACI**
 - Venture-Backed Company - **Mantas, Inc.**
 - Visionary - **April Young, Comerica Bank**
 - 2001 – Anti-Establishment Awards***
 - Most Likely to Get Venture Backing - **Aperserve Technologies**
 - Best Marketing Package - **Leapfrog Solutions**
 - Best Management Team - **Step 9 Software Corporation**
 - Best New Idea - **Mercari Technologies**
 - Visionary of the Year - **Matthew Pittinsky, Blackboard**
 - Friend of the Entrepreneur - **Irving Group**

2000 – Anti-Establishment Awards*

- Most Likely to Get Venture Backing - **QB Inc.**
- Best Marketing Package - **admine.com**
- Best Management Team - **OptionWealth**
- Best New Idea - **Reliacast**
- Visionary of the Year - **Phillip Merrick, webMethods**
- Friend of the Entrepreneur - **PricewaterhouseCoopers**

**Original name of the awards program*