

## Congrats to the Fall 2014 FastTrac® Graduates

On Jan. 13, 11 individuals graduated from The Entrepreneur Center @NVTC FastTrac® TechVenture™ entrepreneur training program. These graduates joined the 137 individuals that previously have graduated from The Entrepreneur Center's program since fall 2009. The program, created by Kansas City-based Ewing Marion Kauffman Foundation, combines instruction from experienced business professionals, one-on-one business mentoring and peer learning to help participants evaluate feasibility, identify target markets and create a business plan to communicate the opportunity to investors and customers.

Congratulations to the 11 graduates from the following 10 companies: Adaequare Inc., ChiroCloud LLC, Exinco LLC, Health Information Technology Solutions LLC, INOVAS, LanguageOctopus.com, Pyramid Technologies LLC, ThreatPerspective, Virtual Infotech Inc., and Vox Incognita Studio LLC. A special thank you to sponsors CohnReznick and Pillsbury and to coaches Jim Bernstein, Jeff Leong, Paul Leslie, Duffy Mazan, Steve Meltzer and Brad Schwartz. Content Strategy at FedScoop, moderated the event. Young (EY); and Dennis Ratner, co-creator of Hair Cuttery.



▲ Congratulations to the 11 graduates of The Entrepreneur Center @NVTC FastTrac TechVenture entrepreneur training program.

## Small Businesses Make Connections at Teaming and Partnering Event



▲ Representatives from participating companies explain potential teaming opportunities with small business professionals.

On Dec. 12, fifteen companies from the region participated in the Small Business and Entrepreneur Committee's Teaming, Partnering and Contracting event. The companies talked with emerging businesses about how they can do business with established companies and what types of partners they are looking for. The participating companies were: Altamira Technologies Corporation, Booz Allen Hamilton, CACI Federal Inc., Cox Business, CSC, Deloitte Federal, Deltek, Dovel Technologies, IBM, ICF International Inc., LMI Government Consulting, MITRE, Northrop Grumman Information Systems, and Verizon.

The event also featured an exciting panel consisting of Jonathan Moneymaker, Executive Vice President and Chief Strategy Officer at Altamira Technologies Corporation; Ed Silva, Co-Founder and CEO of CENTERPOINT Inc.; and Andras Szakal, Vice President and CTO at IBM U.S. Federal. The panel touched on various aspects of teaming in government contracting. Wyatt Kash, Vice President of Content Strategy at FedScoop, moderated the event.

## Tech Law Chats and Committee Webinars Provide Informative Remote Content

Two of NVTC's committees have started hosting informative remote sessions for members. The NVTC Tech Law and Procurement Committee has been hosting bi-weekly teleconferences, and in February, the NVTC Data Center & Cloud Infrastructure Committee hosted a webinar called Data Centers, Cloud, and the New Internet Exchanges, featuring a presentation by Vinay Nagpal, of DuPont Fabros. If you missed any of these sessions, you can access archives on the NVTC website. NVTC's webinars and conference calls are a great way to gain insight from the region's thought leaders without even leaving your desk. Take advantage of this resource today by visiting [bit.ly/datacenter8](http://bit.ly/datacenter8) for the Data Center webinar and [bit.ly/nvtctechlaw](http://bit.ly/nvtctechlaw) to view the teleconference archives. You can also sign up to attend a future webinar or conference call by visiting [nvtc.org/events!](http://nvtc.org/events!)