



The Northern Virginia Technology Council (NVTC) is the membership and trade association for the technology community in Northern Virginia. As the largest technology council in the nation, NVTC serves about 1,000 companies and organizations, including businesses from all sectors of the technology industry, service providers, universities, foreign embassies, non-profit organizations and government agencies.

NVTC is the regional voice of technology, representing a diverse and thriving technology ecosystem, promoting innovation, and convening, educating, and advocating for the region's technology community.

## What We Do

### Connecting Companies

NVTC convenes and connects companies of all sizes, from industry leaders to the fastest growing companies and entrepreneurs, the education and research communities, other business partners, and policy leaders to accelerate innovation and meet the current and future needs of the region's technology ecosystem.

NVTC's conferences and events connect companies with potential customers and partners and showcase the innovation and opportunities in our region. Drawing hundreds of top technology executives from the region and beyond, NVTC events feature timely content and well-known and relevant technology and public policy speakers. For the best networking, branding and business development in the region, this is where you need to be!

### Connecting People

NVTC's committees and bring together like-minded individuals for networking and knowledge sharing to meet the needs of many audiences within our diverse membership. Through these communities, members of the NVTC community find top industry content, business development and brand exposure, leadership and professional development. These groups offer ample opportunities for efficient networking on a smaller scale.

### Advocacy

As the voice for Northern Virginia's technology community, NVTC works in partnership with Virginia policymakers to advance a strong, innovative technology policy framework. NVTC maintains a proactive political advocacy presence in Richmond to ensure that state policies and investments represent the priorities of NVTC member companies. NVTC's political action committee, NVTC TechPAC, bolsters the Council's advocacy efforts at the state level by supporting General Assembly and statewide candidates who champion issues of importance to the technology business community and economy. NVTC's advocacy on behalf of the region's tech industry – entrepreneurs, executives, employees and companies of all sizes – has elevated Virginia as a global technology leader and distinguished Virginia as the best state in the nation for business.

## Promoting the Region as a Global Technology Center

Through research, branding and top-notch speakers and content, NVTC promotes the region's strengths in the global technology marketplace. From research reports on specific sectors, like big data and data centers, to publishing the thought leadership of our members in the NVTC Insight Series, to marketing opportunities like the Tectopia map, NVTC showcases and promotes the region's innovation and technology assets.

## Informing and Educating Members

NVTC's publications, including its member newsletter, blog, *The Voice of Technology* quarterly magazine, daily news summary and monthly Gartner research reports keep members informed about NVTC and technology industry developments and trends.

## Helping Members Save

NVTC provides a host of member benefit programs and services that many of our member companies would have difficulty obtaining elsewhere in such a cost-effective manner. These services include insurance programs, retirement solutions, health programs, news services, our members-only member directory and member-to-member discounts through NVTC Member Advantage.

## Workforce and Veterans

Through partnerships with local academic institutions and partners, NVTC is addressing the workforce needs of its members. Since 2013, the NVTC Veterans Employment Initiative has provided tools and resources to match veterans with jobs, internships, mentorships and certifications, while also providing support to member companies in their efforts to hire, train and retain qualified veteran employees. Visit [www.nvtc.org/veterans](http://www.nvtc.org/veterans) to learn more or get involved. The NVTC Veterans Employment Initiative is funded through the NVTC Foundation, a 501(c)(3) tax-exempt nonprofit.

# Our Leaders

NVTC is led by an 86-member Board of Directors, including the Council's officers, Board members, chair emeriti, honorary members and Senior Advisory Board members. The FY 2017-2018 NVTC officers are:

- **Richard Montoni**, MAXIMUS Inc. –Chair
- **Marilyn Crouther**, Hewlett Packard Enterprise – Vice Chair
- **Bobbie Kilberg**, NVTC – President and CEO
- **Marta C. Wilson**, Transformation Systems Inc. (TSI) – Secretary
- **Matt Schwartz**, KPMG LLP – Treasurer
- **Craig E. Chason**, Pillsbury – General Counsel

# Want to Learn More?

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